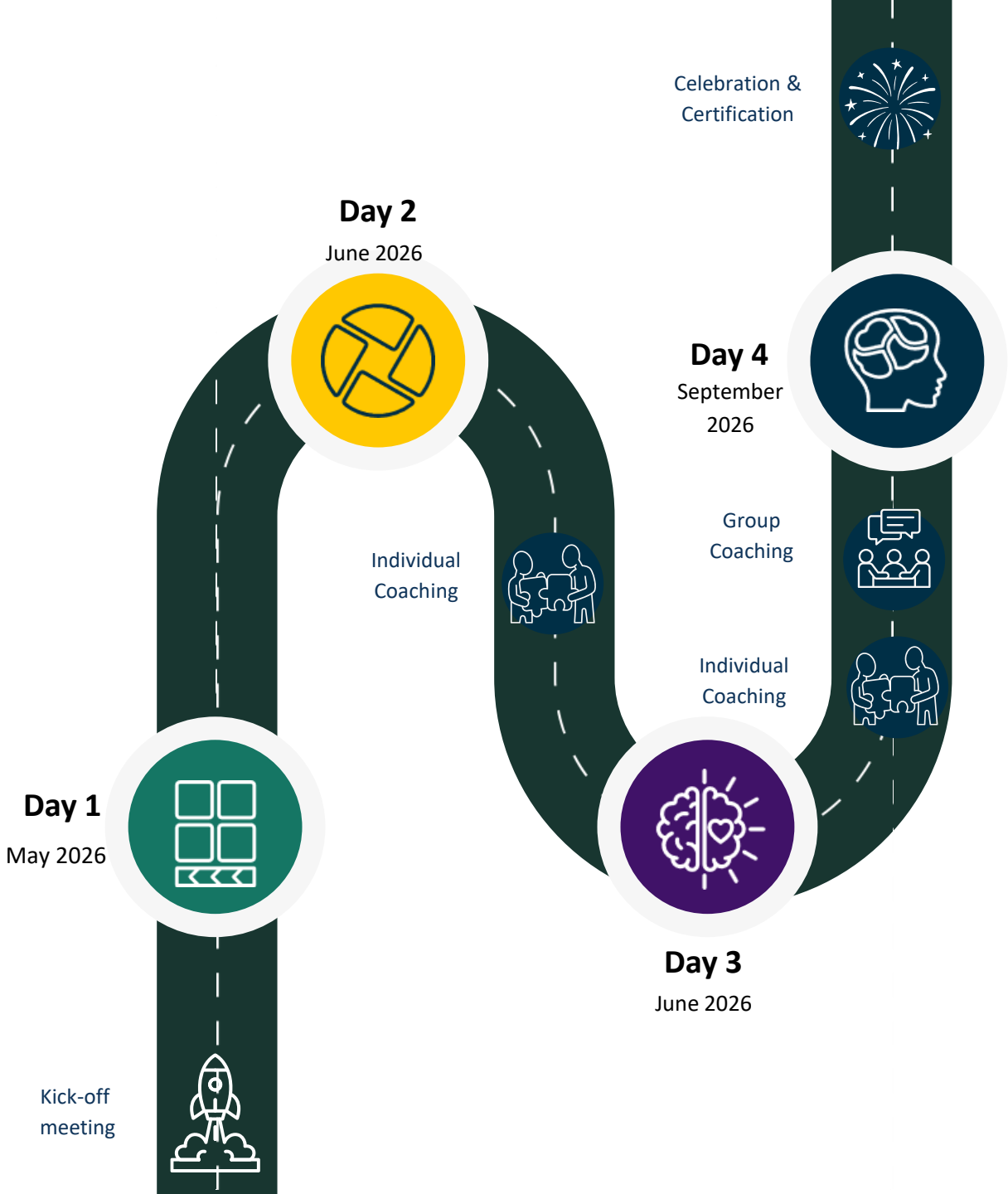




# Executive Leadership Journey 2026

Using the Best of our research-based Leadership content





# Executive Leadership Journey 2026

**blanchard**

for senior managers, regional managers, directors

01

## Leading with Impact

SLII®. Powering Inspired Leaders™

The world's most-taught leadership framework, teaches managers how to **unleash the potential** of their direct reports by leading situationally: giving the right support and right direction at the right time.

02

## Coaching Conversations

Build managers' ability to use coaching conversations and core coaching skills to develop people, improve performance, and grow autonomous problem-solvers.

03

## The Art of Influence

with DiSC Management profile

Being able to **influence** others is a critical skill everyone should master to work more effectively with a multitude of people in a variety of situations.

04

## Strategic Thinking

Develop the ability to think strategically by reframing problems, generating innovative ideas through lateral thinking, and designing sustainable paths for the future.

# Leading with Impact SLII®. Powering Inspired Leaders™

The world's most-taught leadership framework, SLII® teaches managers how to unleash the potential of their direct reports by leading situationally: giving the right support and right direction at the right time. This enables employees to develop faster, succeed more, and reach their potential. It also gives managers a common leadership language.

## Key outcomes

Participants will be able to:

- ✓ Accelerate the development of people by providing them what they need when they need it
- ✓ Build skills in goal setting, giving work direction, encouraging self-reliant problem-solving, listening, observing and monitoring performance, and giving feedback
- ✓ Increase the quality and quantity of conversations about performance and development using a common leadership language
- ✓ Use flexibly the most effective leadership style for each situation
- ✓ Meet the needs of a diverse workforce by being more flexible
- ✓ Increase retention and morale
- ✓ Make the best use of time by applying it where it matters most



1-day F2F workshop  
May 21, 2026



Facilitator

[Athanasia Koutra](#)

Business Development Leader, Executive Coach

blanchard®

# Coaching Conversations

By integrating coaching knowledge and skills into your management training, you get highly effective managers who know how to have powerful coaching conversations that create connection, increase trust, and help their team members perform at their best.

## Key outcomes

Participants will be able to:

- ✓ Recognize when and how to apply a coaching mindset to enhance team performance and development.
- ✓ Demonstrate the four fundamental coaching skills that drive effective dialogue and growth.
- ✓ Apply a structured framework for conducting impactful and goal-oriented coaching conversations.
- ✓ Accelerate learning and development by empowering team members to take ownership of their growth.
- ✓ Foster independent problem-solving and decision-making among team members.
- ✓ Enhance talent retention by creating a supportive and development-focused work environment.

### Coaching Process Model



### Coaching Skills Model



**Facilitator**  
[Dimitris Danis](#)  
Consulting Partner – Executive Coach



Half day virtual workshop  
June 12, 2026

# The Art of Influence

## with DiSC Management profile

Being able to influence others is a critical skill everyone should master to work more effectively with a multitude of people in a variety of situations. Often, the people we work with have different goals and agendas. To establish meaningful win-win outcomes, we need to know how to influence without power or authority.

### Key outcomes

Participants will be able to:

- ✓ Understand our motives for influencing for good
- ✓ Build trust as a foundation for influencing
- ✓ Restore trust when trust has been eroded
- ✓ Identify your own and others' behavioral patterns and understand how they impact your ability to influence, using the DiSC model
- ✓ Learn six different influence tactics and how to choose the best ones for the situation
- ✓ Use a 5-step process to share your solutions

## The Art of Influence Model



Facilitator

[Dimitra Vasileiou](#)

Consulting Partner – Executive Coach

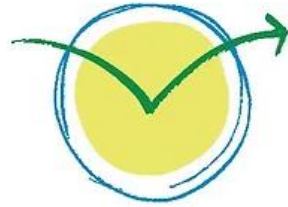
blanchard®



1-day F2F workshop  
June 25, 2026

# Strategic Thinking

A program grounded in the work  
of Dr. Edward de Bono and Dr.  
Julia Sloan.

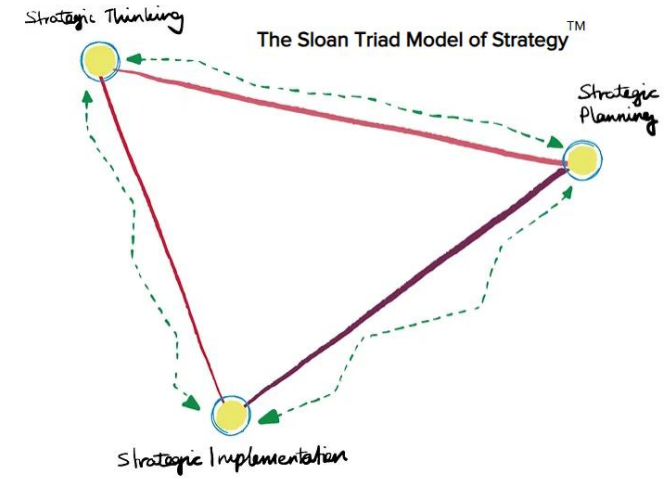


In a constantly evolving world, leaders today are called upon to make strategic decisions for complex problems, without always having the full picture or all the necessary information. Strategic thinking is the skill that will help them adapt flexibly to change, effectively address problems that do not have a predefined solution, and navigate successfully among different possible versions of the future.

## Key outcomes

Participants will be able to:

- ✓ Differentiate between strategy, strategic thinking, planning, and implementation, recognizing the distinct approaches each requires
- ✓ Distinguish between complicated and complex problems and apply appropriate approaches
- ✓ Identify and reframe problems to avoid misdirection and uncover better solutions
- ✓ Reflect on thinking patterns and recognize factors influencing strategic conversations
- ✓ Analyze challenges through multiple perspectives and incorporate diverse viewpoints
- ✓ Reframe problems to explore alternatives and drive creative, innovative thinking
- ✓ Ask deeper questions and challenge existing approaches to uncover better ways forward
- ✓ Demonstrate the key characteristics of a strategic thinker, including imagination, a broad perspective, the ability to manage multiple challenges, navigate uncertainty and uncontrollable factors, and drive value creation



Facilitator

[Dimitra Vasileiou](#)

Consulting Partner – Executive Coach

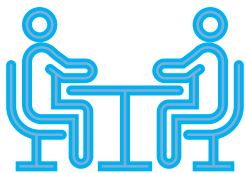


Half day F2F workshop  
September 24, 2026

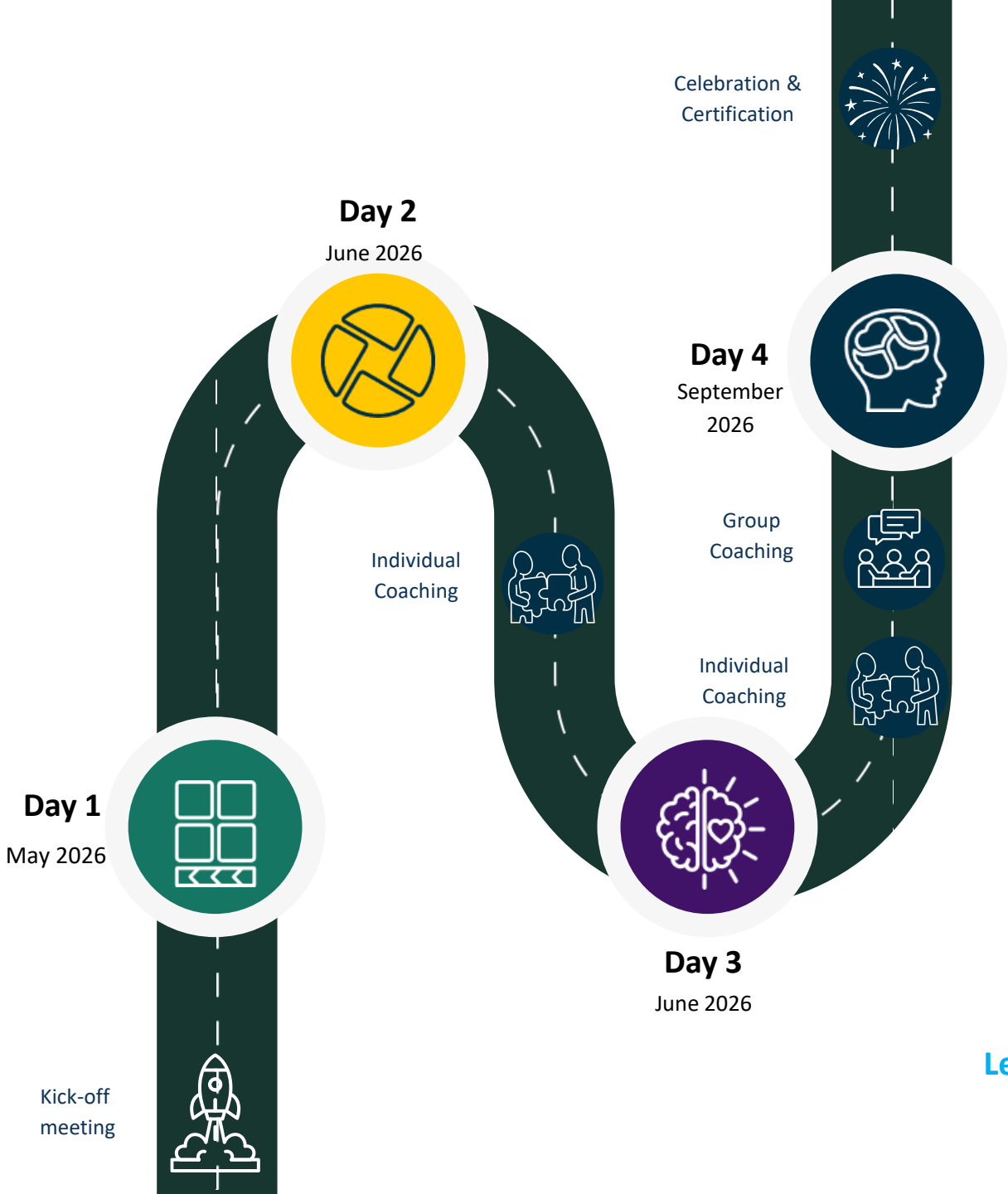
# Executive Coaching

Support and guide your Senior Executives to:

- Gain personalized support tailored to your leadership challenges and goals
- Increase self-awareness and understand your impact as a leader
- Turn insights into action through practical, real-life application
- Strengthen decision-making and strategic thinking and strengthen your leadership presence
- Navigate real workplace challenges with expert guidance
- Stay focused and accountable to your development goals



**88% improvement** in productivity when coaching supports training



### What's Included in the Learning Journey

- ✓ 20h face-to-face training
- ✓ 4h virtual training
- ✓ 2 individual coaching sessions per participant
- ✓ 1,5h group discussion
- ✓ LBAll (Leaders Behavior Assessment)
- ✓ SLII app and SLII chatbot
- ✓ Access to Blanchard Exchange platform and microlearning activities
- ✓ DiSC Management Report
- ✓ Blanchard Certification
- ✓ Continuous support from the Amnis team throughout your learning journey


**Leadership Journey Financial Investment €2,200 per participant**

**Thank YOU!**



Contact [Athanasia Koutra](#) to learn more:

 [athanasia.koutra@amnislg.com](mailto:athanasia.koutra@amnislg.com)

 +30 694 636 3659